

John Simon
Vice President of Sales
811 Atlantic Street
North Kansas City, MO
64116

February 28, 2011

Reference: EXLTUBE Price Increase Announcement

A-500/A-513 Products

Effective with new orders received after 10:00 am CST Monday, February 28th, 2011 EXLTUBE will increase prices for all structural and mechanical tubing products by a minimum of \$60/nt.

All orders currently on the books will be price protected for shipments through Friday March 25th, 2011. This increase applies to all unconfirmed quotations and contracts.

Existing contract prices will be honored.

EXLTUBE appreciates your business and we look forward to your continued support.

If you have any questions please contact the undersigned, or your sales representative.

Yours Sincerely,



John Simon